



**Your strategic  
partner** for a  
booming  
Africa.

[www.riverstonespartners.com](http://www.riverstonespartners.com)





# About Riverstones Partners

RiverStones Partners is a Pan-African strategic advisory and financial services firm dedicated to driving transformative growth for businesses and governments. Headquartered in Kinshasa, Democratic Republic of Congo, with a regional office in Nairobi, Kenya, we are strategically positioned to connect key players to the most promising economic opportunities across Africa.

Our expertise spans financial structuring, market intelligence, investment facilitation, and strategic advisory. By combining deep local insights with internationally recognized best practices, we provide tailor-made solutions that catalyze expansion, maximize returns, and position our clients at the heart of Africa's economic transformation.





# Learn more **about our mission**

**RiverStones Partners is a pan-African strategic consulting and high-end financial services firm dedicated to propelling companies and governments towards transformative growth.**

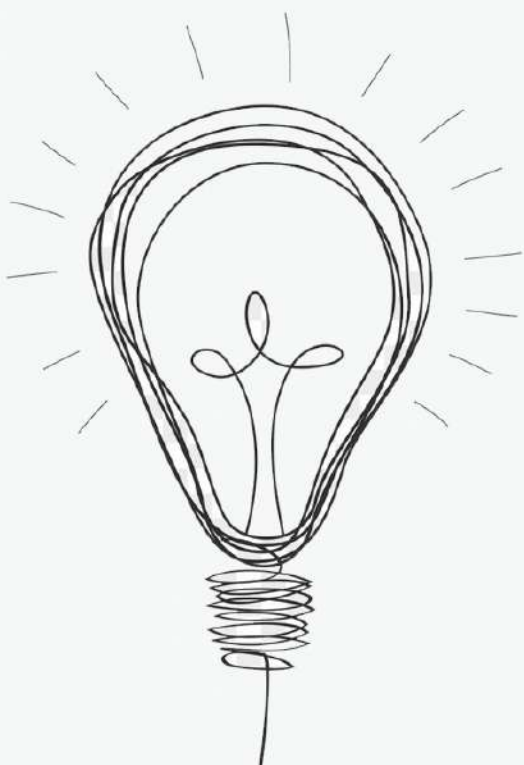
To accelerate Africa's economic transformation by empowering businesses, governments, and institutions with the tools they need to achieve their ambitions. We provide access to advanced financial solutions, strategic perspectives, and sustainable partnerships that drive innovation, foster resilience, and unlock untapped potential.

Our goal is to help our clients become industry leaders, dominate local markets, and compete globally at the highest level.

# Learn more **about** **our services**

At RiverStones Partners, we provide high-level strategic and financial advisory services designed to empower businesses, governments, and institutions to thrive in Africa's evolving economic landscape.

Our expertise spans multiple disciplines, ensuring tailor-made solutions that drive sustainable growth and unlock new opportunities.






# 01

## Financial Structuring

We design complex financial structures to secure optimal funding for both public and private projects. Our expertise includes structuring Public-Private Partnerships (PPP), as well as financing models such as Engineering, Procurement, and Construction (EPC) and Build-Operate-Transfer (BOT). We specialize in crafting innovative financing solutions that balance risk, maximize efficiency, and attract investment.



# 02

## Financial Facilitation

We bridge the gap between investors, financial institutions, and project developers, ensuring that capital flows efficiently to the right projects. Our team tailors capital mobilization strategies to meet the unique financial needs of each venture, accelerating access to funding for high-impact initiatives.







# 03


## **Issuance & Monetization of Financial Instruments**

We assist businesses in the design, issuance, and liquidity conversion of financial instruments, enhancing their access to local and international markets. Our solutions empower companies to leverage financial assets and optimize their funding capabilities.

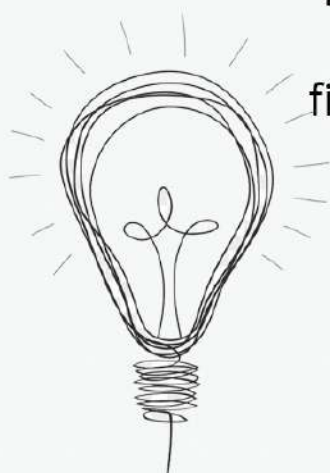



# 04

## **Invoice & Contract Factoring**



We offer cash flow management solutions by providing invoice and contract factoring services. These solutions help businesses maintain liquidity, reduce payment delays, and ensure smooth financial operations, especially in sectors with long payment cycles.



# 05

## Promotion of Intra-African Investments

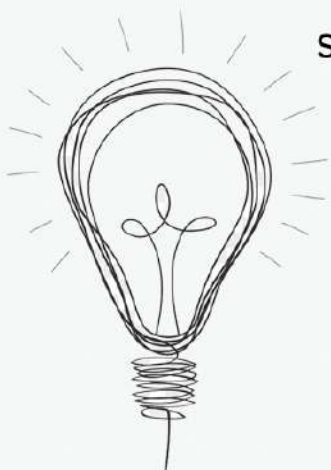
We facilitate cross-border investments within Africa, creating opportunities for economic collaboration and regional growth. Our services include identifying strategic partners, structuring joint ventures, and developing integrated investment plans to strengthen Africa's economic integration.



# 06

## Market Research & Intelligence

We provide in-depth market analysis and sector studies that enable businesses to make informed strategic decisions. Our market intelligence services help clients identify growth opportunities, assess risks, and develop winning expansion strategies.





# 07

## **International Expansion Strategy**

We support companies in their expansion into international markets, helping them navigate new regulatory environments, establish operations, and build strategic partnerships in diverse and competitive economic landscapes.




# 08



## **Commercial Market Entry & Operations**

We offer customized support for market entry and operational establishment, ensuring companies integrate effectively into new economic environments. From business registration to commercial strategy development, we provide end-to-end solutions for successful market penetration.







# 09

## **Tax Strategy & Compliance**

Our experts develop tailored tax optimization strategies, helping businesses manage their tax burdens efficiently while ensuring full compliance with regulatory frameworks in various jurisdictions. We assist in mitigating risks and maximizing fiscal efficiency.

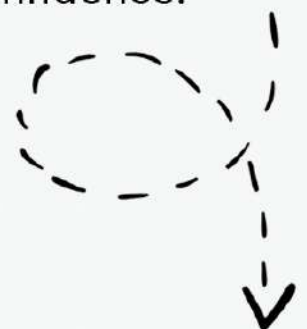
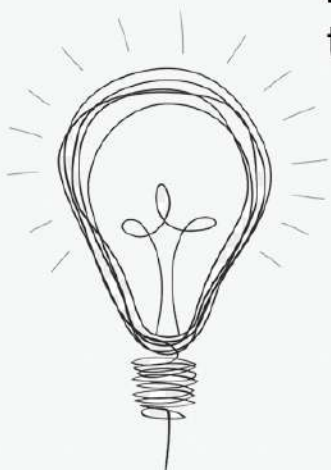



# 10



## **Financial Rating & Credit Assessment**

We provide financial rating services for companies and projects, assessing their credibility and financial strength. This service enhances business transparency and improves access to financing by boosting investor confidence.





# 11

## Management Consulting

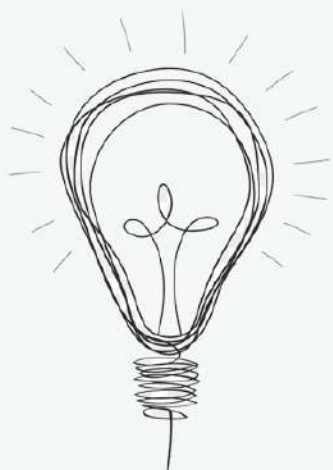
We offer strategic management consulting services that help businesses optimize internal operations, streamline processes, and enhance overall efficiency. Our solutions are designed to improve competitiveness, boost performance, and drive sustainable growth.



# 12

## SME Advisory & Support

We provide tailored support for small and medium-sized enterprises (SMEs), helping them structure their operations, improve internal management, and access financing and development opportunities in both local and international markets. Our goal is to empower SMEs to scale and compete effectively.



The firm was  
founded by  
**two founders.**



**Elie S. Matadi**  
Founder & CEO

Elie S. Matadi is a seasoned entrepreneur and business strategist with expertise in finance, marketing, and investment consulting. As Co-Founder & CEO of Riverstones Partners, he drives the firm's vision, strategic growth, and operations.

He has led major fundraising initiatives for mining, agriculture, and real estate projects, with experience across electronic security, corporate finance, advertising, and commodities trading.

A visionary negotiator, Elie is committed to innovative financial solutions that promote sustainable growth and economic transformation across Africa.

Mail : [elie@riverstonespartners.com](mailto:elie@riverstonespartners.com)



**Patrick Mulumba**  
Founder & President

Patrick Mulumba is a business strategist and entrepreneur with 19+ years of experience in international trade, project finance, logistics, agribusiness, and infrastructure development. As Co-Founder & President of Riverstones Partners, he leads negotiations, financial structuring, and strategic partnerships to drive the firm's growth.

He has successfully mobilized hundreds of millions of dollars for major projects in agriculture, infrastructure, and transport across Africa. Passionate about entrepreneurship and economic development, he champions innovative solutions for sustainable growth.

Mail : [patrick@riverstonespartners.com](mailto:patrick@riverstonespartners.com)





**Experienced  
consultants** at  
your service



**70%**  
more than  
of our  
consultants

have more than 15 years of  
experience in finance,  
banking and consulting.

Our consultants have deep expertise in their field, gained through their experience with various companies. They are well informed about market trends and can help outperform the competition.

Our consultants therefore offer a neutral and objective perspective, allowing us to identify our clients' problems without bias. This facilitates informed decision-making and the resolution of sensitive issues.

# WHY CHOOSE → US

**8+**

nationalities within our teams

**42+**

Government clients

**113+**

Projects Done

**21**

seniors consultants

## **Regional Presence, Global Vision**

With a strong foothold in Africa's economic hubs, we provide unique strategic perspectives and robust cross-border connections.

## **Unmatched Expertise**

Our advisors blend local knowledge and global experience to deliver high-value strategic solutions.





# Financial Expertise for a Continent on the Move.

An ally to the visionaries shaping the continent's future.

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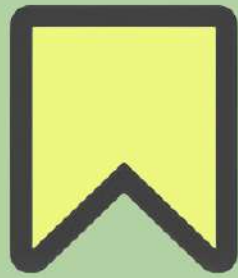
## **Network and Partnerships**

Riverstones Partners is likely to have an extensive network of partners and contacts across Africa, facilitating access to partnership, financing and development opportunities.

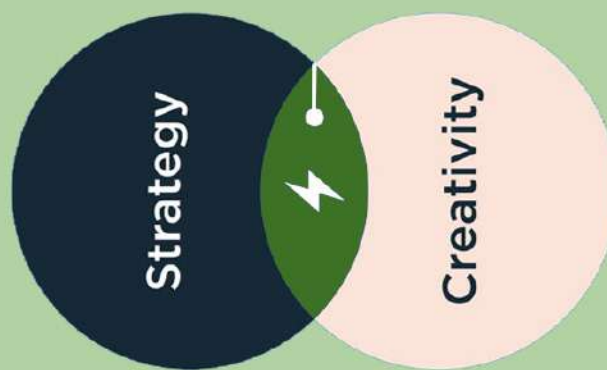
## **Specialized Financial Consulting**

The firm offers specialized financial advisory services to meet the specific needs of African companies, whether for mergers & acquisitions, fund-raising or financial structuring.





# Discover Our Values



## **1. Pan-African Leadership –**

We foster cross-continental partnerships to enhance economic integration and development across Africa.

## **2. Operational Excellence –**

We uphold the highest standards in delivering solutions, ensuring measurable and impactful results.

## **3. Ethics & Transparency –**

Integrity is at the core of all our engagements, fostering trust in every transaction.

## **4. Sustainable Growth –**

We promote long-term strategies that drive economic progress while respecting communities and the environment.

## **5. Agility & Innovation –**

We offer forward-thinking, adaptive solutions to tackle the evolving challenges of African markets.

## **6. Results-Driven Approach –**

Every project we undertake is focused on tangible, lasting outcomes for our clients.



# Shape the **Future of African Business with Riverstones Partners**

Let's take your ambitions to the next level.  
Contact us today to seize emerging opportunities and  
drive Africa's economic future.

## **In-depth understanding of the African market**

Riverstones Partners has detailed knowledge of African markets, enabling us to better understand the challenges and opportunities specific to each region.

## **Comprehensive, Customized Solutions**

From financial structuring to market entry, we support our clients at every stage of their growth journey.

## **Effective expansion strategies**

Riverstones Partners has detailed knowledge of African markets, enabling us to better understand the challenges and opportunities specific to each region.

## **Proven Track Record**

We have consistently transformed ambitions into measurable success for leading companies and institutions.



# Contact us



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